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How to Prepare for the GDPR

A step-by-step guide to the EU General Data
Protection Regulation (GDPR)

This is a checklist for the EU Data Protection Regulation (GDPR).

Introduction

This document is a “how to” guide, for website admins. It lists the steps that I think you need to take to support the GDPR.

It also includes two audits, with data for Fresh Relevance: a Data Protection Impact Assessment (DPIA) and a Legitimate Interests Assessment (LIA). Use these as worked examples of what’s involved, or for reference if you are acting as a Data Controller and we’re your Data Processor.

It is written by Peter Austin, Data Protection Officer, Chief Innovation Officer and Co-Founder.

The content of this document will change to reflect changing official advice about the GDPR. This version is dated 4/10/2017. You can find the latest version here: <https://www.freshrelevance.com/contact/legal>

What is the GDPR?

The General Data Protection Regulation (GDPR) (Regulation (EU) 2016/679) is a new regulation that becomes enforceable from 25 May 2018. It strengthens and unifies data protection for all individuals in the European Union and gives them new rights, such as data portability. It also restricts the export of personal data outside the EU.

PDF of the GDPR text:

<http://data.consilium.europa.eu/doc/document/ST-5419-2016-REV-1/en/pdf>

References in square brackets refer to this, for example [p14 22] means page 14, label 22.

UK Data Protection Bill 2017, published on 14 September 2017.

<https://www.gov.uk/government/collections/data-protection-bill-2017>

Draft version of the bill which will implement the GDPR in the UK

You should also read the UK Information Commissioner’s Office Website and follow their blog:

<https://ico.org.uk/for-organisations/data-protection-reform/overview-of-the-gdpr/key-areas-to-consider/>

<https://iconewsblog.org.uk/>

Some Definitions

- European Union = The Union = EU = most of Europe
- Natural person = individual = person = data subject
- Legal person = company or business
- Data Controller = business which owns personal data, e.g. an ecommerce site
- Data Processor = subcontractor to the Data Controller, e.g. a marketing technology provider

Is my Business affected by the GDPR?

Your activities are affected by the GDPR if all the following apply (see Appendix 1):

1. You are **not** just a private individual, performing a purely personal or household activity.
2. You are processing data about people, not just companies or businesses.
3. The data is identified or identifiable. Genuinely anonymous data is irrelevant.
4. You are based in the EU, or you are based elsewhere but some of the people whose data you process are in the EU. Note that the test is "in the Union", not "resident in the Union", so it seems that you are caught by the GDPR if people for whom you hold data, possibly collected at a time when they were outside the EU, are currently visiting the EU on holiday.

The GDPR applies to 'controllers' and 'processors'. the controller (for example the owner of an ecommerce website) says how and why personal data is processed and the processor (for example the operator of some technology used by the website) acts on the controller's behalf.

- If you are a processor, the GDPR places specific legal obligations on you; for example, you are required to maintain records of personal data and processing activities. You will have significantly more legal liability if you are responsible for a breach. These obligations for processors are a new requirement under the GDPR.
- If you are a controller, you are not relieved of your obligations where a processor is involved – the GDPR places further obligations on you to ensure your contracts with processors comply with the GDPR. See: <https://ico.org.uk/for-organisations/data-protection-reform/overview-of-the-gdpr/>

Reference: [Obligations of controllers and processors under the GDPR – The Law Society.](#)

What if a Data Processor subcontracts work to another Data Processor, does this make them a Data Controller too? No, it doesn't. There is usually just one Data Controller, the original one, and "the data processor cannot choose to enter into sub-processing arrangements without [their] approval". It follows that each Data Processor needs to tell the Data Controller of all the other Data Processors that they plan to use (which could be a lot) and get prior permission. Reference: https://ico.org.uk/media/for-organisations/documents/1585/outsourcing_guide_for_smes.pdf

The Data Controller and their Data Processor(s) decide separately whether they must comply with the GDPR. They will usually get the same answer, but it's possible - though very unlikely - that they don't. An example of when that could occur is if a business has no customers or marketing in the EU; the Data Controller is a USA-only website; but their Data Processor is a martech supplier in an EU country. Such examples are trivial in practice because, as I said, they occur when there are no EU data subjects to worry about, which presumably means each parties affected by the GDPR goes through the checklists but take no real action. (NB: I have not seen definitive advice on this point.)

Checklist to Prepare for the GDPR

Did you just discover that you are affected by the GDPR? Then follow this checklist:

1. Do you hold data about vulnerable people or children [p46 75], or deal with high value data where loss could lead to discrimination, identity theft or fraud, financial loss, damage to the reputation, or any other significant economic or social disadvantage? [p46 75-77]
 - a. Don't just rely on a standard checklist – also get expert advice.
2. Appoint a GDPR Data Protection Officer
 - a. Appoint a GDPR data protection officer [p170 Article 39]. Read the reference for a description of the role. They can be responsible for everything from record keeping to acting the contact person for data subjects (e.g. customers), and for monitoring compliance.
 - b. Put contact details for your GDPR data protection officer on your website, so data subjects can easily contact them to enforce their new rights.
 - c. If you are a Data Controller, you may have data processors (tech providers and subcontractors) – all organizations that handle identified or identifiable personal data related to your business, e.g. your ESP and social networks. Collect contact details of their GDPR data protection officers, and details of data processors they subcontract to.

- d. If you are a Data Processor collect contact details of your Data Controller's GDPR data protection officer.
 - e. Ensure decision makers and key people in your organization are aware of the GDPR
 - f. The GDPR is not limited to shoppers and customers, or to digital data. It applies to all identified or identifiable individuals whose personal data you hold, including your staff and including data in manual filing systems [p9 15]. This is a reminder to check all parts of your business for compliance, for example personnel not just ecommerce.
 - g. You will eventually have to update all your processing/subprocessing contracts to comply with the GDPR. I expect that standard short contracts, designed to insert the extra GDPR terms into existing contracts, will become available in Spring 2018. Further discussion is beyond the scope of this document.
See the UK ICO Outsourcing Guide for SMEs:
https://ico.org.uk/media/for-organisations/documents/1585/outsourcing_guide_for_smes.pdf
3. Perform a Data Protection Impact Assessment (DPIA) - see details later
- a. If you have never carried out a Data Protection Impact Assessment, or not recently, do so now. What data are you holding? For how long? For what purpose? Can you reduce it? Is there a high risk, so you need to contact your Supervisor Authority? [p54 89-90]
 - b. If any of your data processors is responsible for data about your data subjects, request and check their Data Protection Impact Assessment.
4. Only Collect and Keep the Data You Need, based on the DPIA
- a. Stop collecting unnecessary data.
 - b. Delete aged data when it's no longer needed.
 - c. When some staff do not need to see personal data, then stop them from seeing it. By technological measures where possible, supplemented by training and changing your business processes.
 - d. If you are a Data Controller, confirm that your Data Processors (technology providers and subcontractors – and their subcontractors) have done the above (a-c).
 - e. If you are a Data Controller, then update your privacy notice(s) to report the data that you and your data processors are collecting and why. Keep it very simple. The principle of transparency requires that any information and communication relating to the processing of those personal data be easily accessible and easy to understand, using clear and plain language [p22 39].

- f. If you are a Data Processor, confirm that your Data Controller has done the above (e)
5. Is Your Personal Data Transferred to a Third Country?
- a. Remember that personal data is only affected by the GDPR if it is “identified or identifiable” [p16 26]. Anonymous data can be transferred without restriction.
 - b. List of countries where you and your Data Processors can transfer personal data of people in the EU to:
http://ec.europa.eu/justice/data-protection/international-transfers/adequacy/index_en.htm
6. Perform a Consent and Legitimate Interests Assessment (LIA) - see details later
- a. The GDPR has several grounds for using personal data, including consent and legitimate interest. [p117 article 6] If you can show that you have a sufficient legitimate interest in using personal data for e.g. marketing, then you can use it without asking consent, which is likely to be better. You do a LIA to test this.
 - b. If any of your Data Processors handles identified or identifiable personal data on your behalf, request their LIA or else you need to do a LIA for them. Use it to check whether you need to ask consent from data subjects for any of their processing activities.
 - c. The GDPR is not the only reason for getting consent – for example there are laws in several countries to prevent spam email, such as CASL in Canada. Check whether there are non-GDPR reasons to ask your data subjects for consent.
7. On your Website and based on the LIA, Ask for any Necessary Consent
- a. Consent to use personal data should be given by a clear affirmative act establishing a freely given, specific, informed and unambiguous indication of the data subject's agreement to the processing of personal data relating to him or her, such as ... ticking a box when visiting an internet website [p18 32]
 - b. Draft consent guidance from the UK ICO:
<https://ico.org.uk/media/about-the-ico/consultations/2013551/draft-gdpr-consent-guidance-for-consultation-201703.pdf>

8. Prepare for the New GDPR Individuals Rights

- a. The GDPR includes eight Individuals' rights. For details see <https://ico.org.uk/for-organizations/data-protection-reform/overview-of-the-gdpr/individuals-rights/>
 - i. The right to be informed
 - ii. The right of access
 - iii. The right to rectification
 - iv. The right to erasure
 - v. The right to restrict processing
 - vi. The right to data portability
 - vii. The right to object
 - viii. Rights in relation to automated decision making and profiling.
- b. Decide how to implement the Individuals' rights and write eight scripts, one for each of the above rights, for you or your staff to follow whenever a data subject requests these.
- c. If any of your Data Processor(s) handles identified or identifiable personal data on your behalf, you will have to include them in the actions taken whenever a data subject requests their rights. So ask your Data Processor(s) how to do this; get instructions from them if appropriate; and add their instructions to your scripts.

9. Decide how to Identify Individuals who request their rights.

- a. Suppose you have a customer called Pete-and-Linh. Someone phones your support line, saying he is "Peter Austin", claims he is the same person as your customer Pete-and-Linh, and he wants to enforce his "right to data portability" by you sending a copy of all "his" data immediately. How do you know that he gave you his correct identity and that he is the same person as your customer. Or is he an identity thief?
- b. You need a process to confirm the identify of people who contact you, asking to enforce their new rights, without making life too hard for honest citizens, or enabling identity thieves. Bear in mind that this is not only about customers, but anyone in the EU for whom you hold identifiable personal data, e.g. because they visited your website or used your app. NB consider that you may not always have a credit card number or email address for them and you can't ask this information unnecessarily, because the GDPR requires you to only collect data that is necessary (data minimization) [p117 5.1.c]
- c. This basically comes down to deciding: what information do you have that only the genuine data subject will know, that you can use to check they are legitimate.

10. Create a Data Breach Response Plan.
 - a. The GDPR makes you react quickly to data breaches: “the controller should notify the personal data breach to the supervisory authority without undue delay and, where feasible, not later than 72 hours after having become aware of it, unless the controller is able to demonstrate, in accordance with the accountability principle, that the personal data breach is unlikely to result in a risk to the rights and freedoms of natural persons. Where such notification cannot be achieved within 72 hours, the reasons for the delay should accompany the notification and information may be provided in phases without undue further delay”. [p53 85]
 - b. Create a Data Breach Response Plan, in advance, and ideally organize a simulation, so the people involved can play through it. Although 72 hours may seem ample time, it really isn't. Consider that you will need to consult with third parties such as your Data Processor(s) and that hackers are known to attack on weekends and public holidays.

Here's the ICO's alternative checklist, "Preparing for the General Data Protection Regulation"

<https://ico.org.uk/media/1624219/preparing-for-the-gdpr-12-steps.pdf>

I also like this: Unlocking the EU General Data Protection Regulation - A practical handbook on the EU's new data protection law – White & Case

<https://www.whitecase.com/publications/article/chapter-9-rights-data-subjects-unlocking-eu-general-data-protection-regulation>

Appendix 1: Is my Business Affected by the GDPR?

The tests for whether your business is affected by the GDPR are based on the following references in:

<http://data.consilium.europa.eu/doc/document/ST-5419-2016-REV-1/en/pdf>

References in square brackets refer to this, for example [p9 14] means page 9, label 14.

- The GDPR applies to “natural persons, whatever their nationality or place of residence, in relation to the processing of their personal data. This Regulation does not cover the processing of personal data which concerns legal persons” [p9 14]
- The protection of natural persons should apply to the processing of personal data by automated means, as well as to manual processing, if the personal data are contained or are intended to be contained in a filing system. [p9 15]
- This Regulation does not apply to the processing of personal data by a natural person in the course of a purely personal or household activity. [p10 18]
- Any processing of personal data in the context of the activities of an establishment of a controller or a processor in the Union should be carried out in accordance with this Regulation, regardless of whether the processing itself takes place within the Union. [p14 22]
- the processing of personal data of data subjects who are **in the Union** by a controller or a processor not established in the Union should be subject to this Regulation. ... [Or if it is] apparent that the controller envisages offering goods or services to data subjects in the Union. [p14 23]
- The GDPR does “not apply to anonymous information, namely information which does not relate to an identified or identifiable natural person ... This Regulation does not therefore concern the processing of such anonymous information, including for statistical or research purposes” [p16 26]

NB the bold text “**in the Union**” from [p14 23], which I think is the crux of the whole document for martech vendors such as advertising networks. The test is “in the Union”, not “resident in the Union”, so it seems to me that you are caught by the GDPR if any people for whom you hold identified or identifiable personal data, even if collected when they were outside the EU, are currently visiting the EU on holiday.

Appendix 2: Example Data Protection Impact Assessment (DPIA)

A Data Protection Impact Assessment is needed when you first comply with the GDPR, or whenever you significantly change processing.

The following DPIA is a worked example for Fresh Relevance Ltd. To do an audit for your business, delete the Answer column and answer the questions for yourself.

The content is based on the official GDPR Text, page 164 section 3, at the following URL. As usual, references in square brackets refer to this PDF, so e.g. [p164 3] means page 164 section 3.

<http://data.consilium.europa.eu/doc/document/ST-5419-2016-REV-1/en/pdf>

A: Data Protection Impact Assessment? [p164 35]		
Question	Answer	Help
N/A	N/A	Consider each of your processing operations in turn, e.g. one might be personalizing Web pages, and another sending marketing emails...
1 Describe the data processing operation	Scrape shopping data; personalize marketing; trigger msgs; research.	
2. For this data processing operation: What personal data are you holding? How long?	Details of products browsed, carted and purchased; marketing scheduled and seen. Optional first+last name and email.	Only include identified or identifiable personal data. "The controller shall, prior to the processing, carry out an assessment of the impact of the envisaged processing operations on the protection of personal data". [p164 35.1]
3. Does your data collection meet GDPR Principles?	Yes	Personal data must be. Look at the reference for the full version: [p117 5] a) processed lawfully, fairly and in a transparent manner b) collected for specified, explicit and legitimate purposes c) adequate, relevant and limited to what is necessary ('data minimization') d) accurate and, where necessary,

		kept up to date e) kept in a form which permits identification of data subjects for no longer than is necessary
4. Describe any changes to meet GDPR Principles.	None	
5. Only analyze the processing operation further if it could be a high risk to data subjects. Otherwise skip the remaining questions about it.	No (It's not a high risk so skip the remaining questions.)	Could it result in a high risk to the rights and freedoms of data subjects? If yes, try to make changes to the processing operation so the answer is no. If no, you do not need to continue the DPIA for this processing operation, so skip the remaining questions. Read [p164 35.1].
B: Data Protection Impact Assessment, Questions if there could be a High Risk [p164 35]		
Question	Question	Question
6. Describe the data processing operation		Make a systematic description of the envisaged processing operations and the purposes of the processing [p167 7.a]
7. What are the Legitimate Interest of the controller?		Describe the legitimate interest of the controller [p167 7.a]
8. Why is the operation necessary?		Assess the necessity and proportionality of the processing operations in relation to the purposes [p167 7.b]
9. What are the risks to the rights and freedoms of data subjects		Assess the risks to the rights and freedoms of data subjects [p167 7.c]
10. How can the risks be reduced?		Describe the measures envisaged to address the risks, including safeguards, security measures and mechanisms to ensure the protection of personal data [p167 7.d]

<p>11. Does it comply with approved codes of conduct?</p>		<p>Compliance with approved codes of conduct referred to in Article 40 by the relevant controllers or processors shall be taken into due account in assessing the impact of the processing operations performed by such controllers or processors, in particular for the purposes of a data protection impact assessment. [p167 8]</p>
<p>12. Do you need to seek the views of data subjects?</p>		<p>Where appropriate, the controller shall seek the views of data subjects or their representatives on the intended processing, without prejudice to the protection of commercial or public interests or the security of processing operations. [p167 9]</p>
<p>13. Based on the above, answers, will it result in a high risk to the rights and freedoms of data subjects?</p>		<p>The controller shall consult the supervisory authority prior to processing where a data protection impact assessment under Article 35 indicates that the processing would result in a high risk in the absence of measures taken by the controller to mitigate the risk. [p168 36.1]</p>
<p>14. If the previous answer is "yes", what further measures will you take to mitigate the risk?</p>		
<p>16. If the risk is still high, contact your supervisory authority (ICO in the UK).</p>		<p>When consulting the supervisory authority pursuant to paragraph 1, the controller shall provide the supervisory authority with:</p> <ul style="list-style-type: none"> a. where applicable, the respective responsibilities of the controller, joint controllers and processors involved in the processing, in particular for processing within a group of undertakings [p169]; b. the purposes and means of the intended processing; c. the measures and safeguards provided to protect the rights

		<p>and freedoms of data subjects pursuant to this Regulation;</p> <p>d. where applicable, the contact details of the data protection officer;</p> <p>e. the data protection impact assessment provided for in Article 35; and</p> <p>any other information requested by the supervisory authority. [p169]</p>
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Aside: you will find advice elsewhere that uses the word "Privacy" instead of Data Protection. This is misleading. The GDPR only uses the word "Privacy" twice, in a footnote, but uses the phrase "Data Protection" more than 100 times. And the UK Data Protection Bill 2017 only uses the word "Privacy" in the name of previous legislation.

You might also want to protect Customer Privacy, e.g. by allowing private payment (cash, bitcoin etc.) and private delivery (mailboxes, lockers etc.) but that's not what the GDPR is about.

Appendix 3: Example Consent and Legitimate Interests Assessment (LIA)

A Legitimate Interests Assessment is needed if you are considering using Legitimate Interests as a lawful basis for processing, which is generally a really good idea.

The following LIA is a worked example for Fresh Relevance Ltd. To do an audit for your business, delete the Answer column and answer the questions for yourself.

The content is based on the Legitimate Interests Assessment (LIA) Template at the following URL, on Page 20 Appendix B. <https://www.dpnetwork.org.uk/wp-content/uploads/2017/09/DPN-Guidance-A4-Publication.pdf>

Example LIA, for an ecommerce site that uses personal data to Personalize and Target Marketing

A: Identifying Legitimate Interests [p118 6]		
Question	Answer	Help
1. What is the purpose of the processing operation?	The processing of personal data for direct marketing purposes: personalize and target marketing, to make business more efficient and help data subjects find what they want more easily.	The first stage is to identify to a Legitimate Interest – what is the purpose for processing the personal data?
2. Is the processing necessary to meet one or more specific organizational objectives?	Yes. Efficient Direct Marketing.	If the processing operation is required to achieve a lawful business objective, then it is likely to be legitimate for the purposes of this assessment.
3. Is the processing necessary to meet one or more specific objectives of any Third Party?	N/A	While you may only need to identify one Legitimate Interest for the purposes of an LIA – the interest that you are seeking to rely on - it may be useful to list all apparent interests in the processing, those of you as the Controller, as well as those of any Third Party who are likely to have a

		Legitimate Interest.
4. Does the GDPR, ePrivacy Regulation or other national legislation specifically identify the processing activity as being a legitimate activity, subject to the completion of a balancing test and positive outcome?	Yes. The processing of personal data for direct marketing purposes may be regarded as carried out for a legitimate interest. [p27 47]	For example: Legitimate Interests might be relied on where an individual's (including client or employee) information is processed by a group of companies for the purposes of administration (Recital 48). If the Controller is processing sensitive Personal Data in the employee context, then they may be able to rely on Article 9(2) (b).
B: The Necessity Test		
Question	Answer	Help
1. Why is the processing activity important to the Controller?	Personalization makes marketing more efficient which benefits all parties.	A Legitimate Interest may be elective or business critical; however, even if the Controller's interest in processing personal data for a specific purpose is obvious and legitimate, based on the objectives of the Controller, it must be a clearly articulated and communicated to the individual.
2. Why is the processing activity important to other parties the data may be disclosed to, if applicable?	The Data Processor's business is in large part about personalizing direct marketing. Personalization requires personal data.	A Legitimate Interest could be trivial or business critical, however, the organization needs to be able to clearly explain what it is. Some purposes will be compelling and lend greater weight to the positive side of the balance, while others may be ancillary and may have less weight in a balancing test. Consider whether your interests relate to a fundamental right, a public interest or another type of interest ... [see template]
3. Is there another way of achieving the objective?	No – not without disproportionate effort.	If there isn't, then clearly the processing is necessary; or if there another way would require disproportionate effort, then the processing is still necessary ... [see

template]

C: The Balancing Test

Question	Answer	Help
1. Would the individual expect the processing activity to take place?	Yes	If individuals would expect the processing to take place then the impact on the individual is likely to have already considered by them and accepted. If they have no expectation, then the impact is greater and is given more weight in the balancing test
2. Does the processing add value to a product or service that the individual uses?	Yes. It helps the individual find what they want quicker.	
3. Is the processing likely to negatively impact the individual's rights?	No	
4. Is the processing likely to result in unwarranted harm or distress to the Individual?	No	
5. Would there be a prejudice to the Data Controller if processing does not happen?	Yes	
6. Would there be a prejudice to the Third Party if processing does not happen?	N/A	
7. Is the processing in the interests of the	Yes. Personalization helps the	

individual whose personal data it relates to?	individual find what they want quicker.	
8. Are the legitimate interests of the individual aligned with the party looking to rely on their legitimate interests for the processing?	Yes. Personalization makes marketing more efficient which is important for all parties. The data subject is likely to save time for their family life by finding relevant products quicker. The controller increases sales. Society gets additional tax receipts from the sales.	What are the benefits to the individual or society? If the processing is to the benefit of the individual, then it is more likely that Legitimate Interests can be relied on, as the individual's interests will be aligned with those of the Controller. Where the processing is more closely aligned with the interests of the Controller or a Third Party, than with those of the individual, it is less likely that the interests will be balanced and greater emphasis needs to be placed on the context of the processing and relationship with the individual.
9. What is the connection between the individual and the organization?	Prospect or client	<ul style="list-style-type: none"> • Existing customer • Lapsed/cancelled customer • Employee or contractor • Business client • Prospect • Supplier • None of above • Any of these
10. What is the nature of the data to be processed? Does data of this nature have any special protections under GDPR?	Transactional data and possibly email address. No special protections.	Data relating to a child etc.? If processing Special Categories of Personal Data, an Article 9 condition must be identified as the lawful basis of processing.
11. Is there a two-way relationship in place between the organization and the individual whose personal information is	Yes. Anyone visiting a marketing site or opening a marketing email will expect to encounter marketing.	Answer: Ongoing, Periodic, One-off, or None. Where there is an ongoing relationship, or indeed a more formal relationship, there may well be a greater expectation on the part of the individual that their information will be processed by the organization. The opposite is also possible but it does

going to be processed? If so how close is that relationship?		depend on the purpose of processing.
12. Would the processing limit or undermine the rights of individuals?	No	If processing would undermine or frustrate the ability to exercise those rights in future that might well affect the balance.
13. Has the personal information been obtained directly from the individual, or obtained indirectly?	Directly (mentioned in the Privacy Notice).	Answer: Directly, Indirectly, or a mix of both. If the information was obtained directly from the individual then you should take due consideration of the notice of fair processing (e.g. your Privacy Notice), the relationship with the individual and their expectations of use. If the data was collected directly and these factors are positive, then it may help to tip the balance in favor of the processing operation. Where Personal Data is not collected directly, there may need to be a more compelling Legitimate Interest to overcome this. It will also depend on the context of the processing and if the organization has a two-way relationship with the individual.
14. Is there any imbalance in who holds the power between the organization and the individual?	Yes, but we make it easy for the individual to exercise their rights, e.g. the right to object.	Does the individual have a choice regarding the processing of their personal information? If the organization has a dominant position, this will tip the balance slightly against the use of Legitimate Interests. That said, the rights and freedoms of individuals laid down in the GDPR go some way to redressing this issue. The Controller will need to consider how it addresses any imbalance of power to ensure individuals' rights are not impacted.
15. Is it likely that the individual may expect their	Yes	Answer: Yes, No or Not Sure. Given the relationship between the parties, services/ products being provided, including the information notices

<p>information to be used for this purpose?</p>		<p>available, would the individual reasonably expect or anticipate that their information would be used for those or connected purposes? The stronger the expectation, the greater the chances that</p> <p>Legitimate Interests can be relied on.</p>
<p>16. Could the processing be considered intrusive or inappropriate? In particular, could it be perceived as such by the individual or in the context of the relationship?</p>	<p>Personalisation: No. For example Amazon has personalized for years with no real pushback.</p> <p>Emails: yes</p>	<p>This is a political question where views differ. Given average politics in the EU, I suggest you take the viewpoint of an Obama Liberal, not a Trump Republican. Processing should not be unwarranted - intrusion into the private life of an individual may be justified based on the nature of the relationship or special circumstances. However, the greater the intrusion, perceived or otherwise, the more overwhelming the Legitimate Interest should be and the more the rights of the individual must be considered within the balance. Consider here the way the data is processed (e.g. large scale, data mining, profiling, disclosure to a large number of people or publication).</p>
<p>17. Is a fair processing notice provided to the individual, if so, how? Are they sufficiently clear and up front regarding the purposes of the processing?</p>	<p>Yes (mentioned in the Privacy Notice).</p>	<p>Remember that the more unusual, unexpected or intrusive the processing, the greater the importance of making the individual aware of the processing. Particularly where Legitimate Interests are to be relied on.</p>
<p>18. Can the individual, whose data is being processed, control the processing activity or object</p>	<p>Yes. We make it easy for the individual to exercise their right to object.</p>	<p>Answer Yes, No, Partly. Giving the individual increased control or elements of control may help a Controller rely on Legitimate Interests where otherwise they could not. If individual control is not possible or not appropriate, explain why.</p>

to it easily?		
19. Can the scope of the processing be modified to reduce/ mitigate any underlying privacy risks or harms?	No	This is a similar concept to a Data Protection Impact Assessment. Where a DPIA might identify potential privacy harms it also allows the organization to mitigate the risk of non-compliance by adapting or altering the scope of the activity. The same is true for an LIA. If you conclude that the processing presents a privacy risk to the individual, the processing can be limited or adapted to reduce the potential impact.

D. Safeguards and Compensating Controls

Question	Answer	Help
Please include a description of any compensating controls that will be put in place or are already in place to preserve the rights of the individual.	Data minimization. Most data is not identified. We do not collect or store high-value data such as passwords.	Safeguards include a range of compensating controls or measures which may be put in place to protect the individual, or to reduce any risks or potentially negative impacts of processing. These are likely to have been identified via a Privacy Impact Assessment conducted in relation to the proposed activity. For example: data minimization, de-identification, technical and organizational measures, privacy by design, adding extra transparency, additional layers of encryption, multi-factor authentication, retention, restricted access, opt-out options, hashing, salting, and other technical security methods used to protect data.

E. Reaching a Decision and Documenting the Outcome

Question	Answer	Help
Using the responses above, explain document why you believe you are able to rely on Legitimate Interests for the	Personalization and research will rely on Legitimate Interest. It is a vital interest of the controller (A1) and in the interest of	Please explain, perhaps using bullet points, why you are, or are not, able to rely on this legal basis. You should draw on the answers you have provided in this LIA.

processing.	all parties (C7, C8). The data subject will expect it (C1). There are no realistic objections (C16) and negatives have been alleviated (C18). Email will only be sent by Consent.	
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